

PRESS RELEASE

Predictive Costing – Application Possibilities for Artificial Intelligence in Cost Management

International Costing Community Discussion at the 11th FACTON User Conference in Stuttgart, Germany

Potsdam, Germany – December 6, 2018 – Over 100 international costing experts met on November 29 at the 11th FACTON User Conference in Stuttgart, Germany. "Predictive Costing" was the theme of the event, where guests discussed the latest topics: From artificial intelligence and related application possibilities in product costing, to smart factories and costing electronic components, all the way to advances in the FACTON EPC Suite and insights into best practices developed by FACTON customers.

"Enterprise Product Costing has become increasingly important to globally operating companies in recent years. We are happy to facilitate this process with our User Conference. This year marks the 11th time we have hosted the event," says Christoph Müller, VP Customer Services at FACTON GmbH and conference moderator. "But we feel it is important not only to share views on best practices in product costing, but also to offer a forum for presenting and discussing fresh, forward-thinking and even somewhat unconventional ideas and thus offering a suggestion or two on change and innovation."

Artificial intelligence drives innovation

FACTON CEO Alexander M. Swoboda built on these ideas in his opening keynote speech on "Predictive Costing", which he delivered to the over 100 visitors to the 11th FACTON User Conference on November 29, 2018. First, he emphasized the highlights FACTON experienced during the past year, such as the company's relocation to Lake Jungfernsee in Potsdam and the remarkable growth of the FACTON community. Alongside further development of the FACTON EPC solution, the topic of artificial intelligence (AI) – which had already been touched upon last year – moved into the spotlight. "We definitely see AI as an innovation driver that no sector will be able avoid much longer, including product costing," explains Swoboda. "This is why last year we not only launched the "AI for Predictive Costing" initiative to actively promote the topic together with the costing community, but also sharpened our focus on possible use cases and initial prototypes."

FACTON Product Management presentations centered on specific application possibilities. The team not only introduced the FACTON EPC roadmap, it also illustrated the flexible application possibilities afforded by the FACTON EPC platform



and FACTON's innovations in real-time simulations of profitability calculations, project costing and easy ways to create a wide range of cost models using the FACTON Cost Model Designer.

Electronic component costing

Electronic component costing was another subject that required its own session. After all: There is virtually no other sector with shorter development cycles and more complex products than the electronics industry. Moreover, the share of electronics is growing in every industry sector. This is why it is important to build the requisite expertise early on to ensure costs remain under control. To help keep track of electronics costs, a costing software package must offer a breadth of features such as the ability to easily identify, manipulate and edit electronic components or access current machine data on electronics manufacturing along with new processes and test procedures.

Smart factory as a service

The IT consulting firm MHP Management- und IT-Beratung GmbH expanded on the topic of increasingly complex production chains with the level of individualization. The problem: The industry has optimized its production systems for series and mass production over the past few decades, but the trend is still moving towards increasingly individualized and flexible small series production. Using a smart factory as a service enables growth-oriented companies to focus on their own core competencies, develop customer-centric products and outsource production as a service to a specialist in this area.

By users for users

This year's practice-oriented presentation was delivered by Giesecke+Devrient, a globally operating company specializing in physical and digital security technologies. FACTON EPC has been used for four years in Should Costing as early as the development phase in the sector "Currency Technology" – which, among other things, develops machines that produce uncounterfeitable banknotes. Due to the high level of variability and low quantities, product costing was a confusing and complex task before the software was implemented. Now FACTON EPC makes it possible to identify savings potential early on thanks to standardization, knowledge retention and a valid body of data. Costing expenditure was cut and product costs were slashed.

The history of the digital computer from its inception to the future

After participants had spent the day discovering what the future will bring, Professor Dr.-Ing. habil. Horst Zuse, the son of Konrad Zuse (1910-1995), the inventor of the first freely programmable computer to use Boolean logic and binary floating-point numbers, concluded the event with an enthralling history lecture. Konrad Zuse completed the Z3 in May 1941 in his small workshop in Berlin-Kreuzberg. Horst Zuse's presentation clearly illustrated his father's contribution to the development of computers. For example, not many people know that Konrad Zuse founded a computer company in 1949 that manufactured more than 800 units. It was the first



business to commercially produce computers. Horst Zuse also acknowledged other scientists and institutions that were involved in creating the digital computer and are currently developing new models.

About FACTON

The FACTON EPC Suite is the leading Enterprise Product Costing (EPC) solution for the automotive, aerospace, mechanical engineering and electronics industries. Its specific solutions offer robust answers to the requirements of executive management and individual departments within the enterprise. FACTON EPC enables standardized, enterprise-wide costing independent of location and department for maximum product cost transparency throughout every phase of the product life cycle. Businesses accelerate their costing, achieve pinpoint cost accuracy and secure their profitability.

FACTON was founded in 1998 and has locations in Potsdam, Dresden, Stuttgart and Detroit. Hasso Plattner, founder and chairman of the supervisory board of SAP SE & Co. KG, has supported this innovative company since 2006. The international portfolio of customers includes Ford Motor Company, Henniges Automotive, DURA Automotive Systems, Airbus, Mahle Behr, MANN+HUMMEL, Porsche and other renowned manufacturers.

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